

TOOLS DEPARTMENT



*The difference
is the detail...*

MISSION

In 1978 Lughese Utensileria e Macchine was founded, which today is one of the most significant companies in the sale and distribution of tools and machine tools not only in Emilia Romagna.

This is the objective that we have chosen as our Mission: to be ready to manage change, that is, capable of responding promptly, with quality and service to the increasingly complex needs of a clientele no longer looking for products but solutions, no longer for suppliers but partners. To overcome this challenge, Lughese Utensileria e Macchine has decided to focus on a staff of 35 motivated, technically trained and constantly updated employees, on an organization oriented towards customer service, selecting over time the most reliable brands on the market and above all focusing on participation in the Consorzio Distributori Utensili (CDU). In 2024 the company acquired Utemac S.r.l., a historic industrial distributor in Calderara di Reno, a CDU subsidiary for the Bologna area. A very important investment aimed at commercial expansion in a strategic area such as Bologna.



ORGANISATION

1994 Lughese Utensileria e Macchine has moved to its new, rational and modern headquarters, which today, with the latest expansions, covers over 4,000 square meters distributed between tool warehouse, offices, machine tool warehouse and exhibition area and which is equipped with the most modern equipment for the storage of over 30,000 product references managed.

In-depth knowledge of the various production processes and almost 30 years experience in the industrial distribution sector has enabled Utensileria Lughese to carefully select its suppliers based on the reliability and performance of their products, the completeness of the service, the innovativeness of their proposals and a competitive quality-price ratio; by doing so, over time the company has been developing a vast range of brands and products, meeting all the needs of a modern manufacturing company.

A powerful IT system used throughout the entire company cycle and the presence of a person specifically for the IT systems guarantee rapidly available information and optimised order dispatch times, in line with actual client requirements.

INNOVATION

Research and development of tools that save time for those ordering the material, and therefore generate added value, have always been at the core of our strategy: in 2011 we were the first company in the industrial distribution sector to implement a tablet application for our sales staff, a project which in 2013 led us to winning the first prize at the SMAU in Bologna and to being among the finalists at the SMAU in Milan.

This tool has radically changed our way of working, both internally and with our clients, since it allows us to manage visits to client sites and have at hand all the information necessary of a sales and technical nature: prices and available of products, movements tracking, orders and open quotes, promotions, videos of new products, etc.

A simple and fast way of bringing our company system into the workshop or onto the machine, to ensure we are more than a reliable and competent partner to support our clients.



CERTIFICATION

In 2000 Utensileria Lughese obtained Quality System Certification for the tools sector according to standards UNI EN ISO 9001:2008, ensuring the quality of its business management method.

This is a choice that gives significant advantages to clients in relation to product/service and is a plus that few other companies in the sector are in a position to ensure.



REFERENCES

- Gruppo SLB
- Scuderia Alpha Tauri
- Gruppo Trevi
- Gruppo SCM
- Gruppo Fayat
- Gruppo Borghi
- Gruppo STM

OUR FIGURES

- Over 30,000 items in stock
- The best tools from leading international manufacturers
- Qualified technical advice
- Innovative services and performance orientated towards the client's specific needs
- Over 900 suppliers and 300,000 coded items.

PRODUCTS AND SERVICES TO MAKE YOU MORE COMPETITIVE

Utensileria Lughese has always focused on the challenge brought by continuous technological development imposed on every business.

This is why we are always looking for new markets and sales channels, and why we continue to constantly source for new products and services capable of expanding our clients' competitiveness.

GOODS CLASSES

- Cutting tools
- Machine tool equipment
- Measurement tools
- Abrasives
- Manual tools
- Workshop equipment
- Electrical and pneumatic tools
- Compressed air and suction
- Marking system
- Machine tools
- Safety, welding and chemicals
- Industrial furniture.

MAIN SERVICES

- Deliveries with carriage paid within 48 hours for available materials, ordered by 16:00 and with a minimum net value of 100 Euro
- Urgent deliveries within 24 hours or by 10:30 the following morning for available items and with a contribution towards transport expenses
- Order tracking
- Guarantee on all products
- Replacement in case of manufacturing faults
- External and internal consultancy
- Technical courses and seminars
- Open house on products and specific technologies
- Visits to sector meetings and exhibitions
- Tool sharpening and coating service
- E-commerce and on-line order management
- Tablet application with connection to e-commerce
- Client tools warehouse management.



CDU: SINCE 1992 SHARING AND EXPANDING TOGETHER

Founded over thirty years ago, in 1992, the Consorzio Distributori Utensili - of which Lughese Utensileria e Macchine is a part - brings together the most qualified retailers at a national level, establishing itself as a leading reality in the industrial distribution sector.

Today the Consorzio has a network of almost 30 industrial distributors located throughout the country and a consolidated turnover of over 180 million euros, confirming itself after many years among the most important players in the industrial distribution of tools.



Individually strong.
Unbeatable as a group.



CDU CATALOGUE

- 19,500 copies distributed in Italy
- 1,600 pages
- 36,500 items divided into 10 chapters
- 80% of items available in stock
- 170 leading brands on the market
- Over 30 years of experience in the industry



CENTRO DISTRIBUZIONE UTENSILI

A few years after the birth of the Consorzio, it became necessary to establish the Centro Distribuzione Utensili, a commercial company that manages the centralized warehouse in Caponago and the private labels, with a consolidated turnover of almost 20 million euros.



TKN

TKN CHEM

TKN MAG-LINE

xforma

format
professional quality

fortis

EVERGREEN

HAIMER

PRIVATE AND EXCLUSIVE BRANDS

CDU has always focused on the development of its own private label TKN, which over time has conquered a significant market share in the cutting tool area, completing the assortment with chucks, vices, pliers, flap discs, rotary files and safety equipment.

TKN is joined by the private labels TKN CHEM (chemical products), TKN MAG-LINE (industrial furniture), EVERGREEN (Abrasives) and Performa (lubri-coolants).

Furthermore, thanks to the partnership with the German consortium E/D/E, CDU distributes the Format and Fortis brands exclusively in Italy.



“We choose the products
of the market leaders”

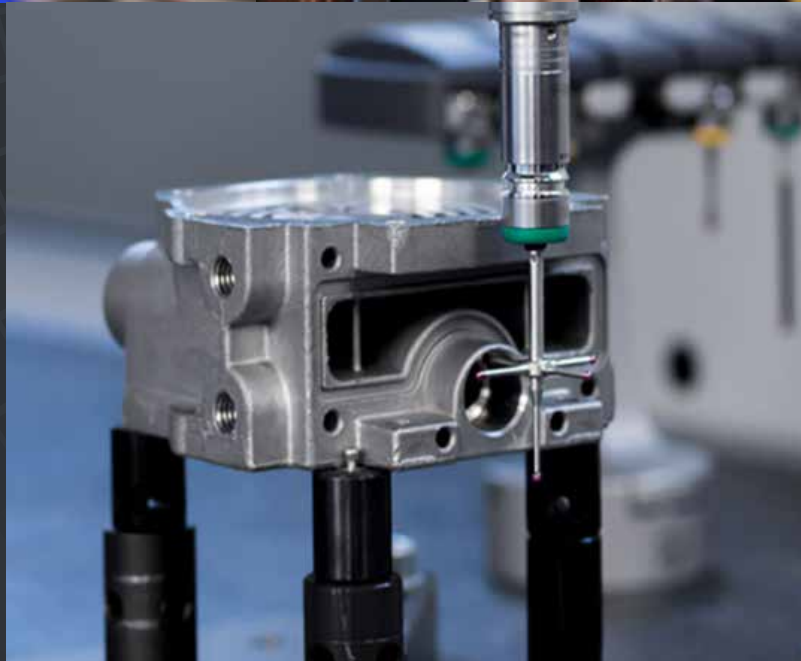
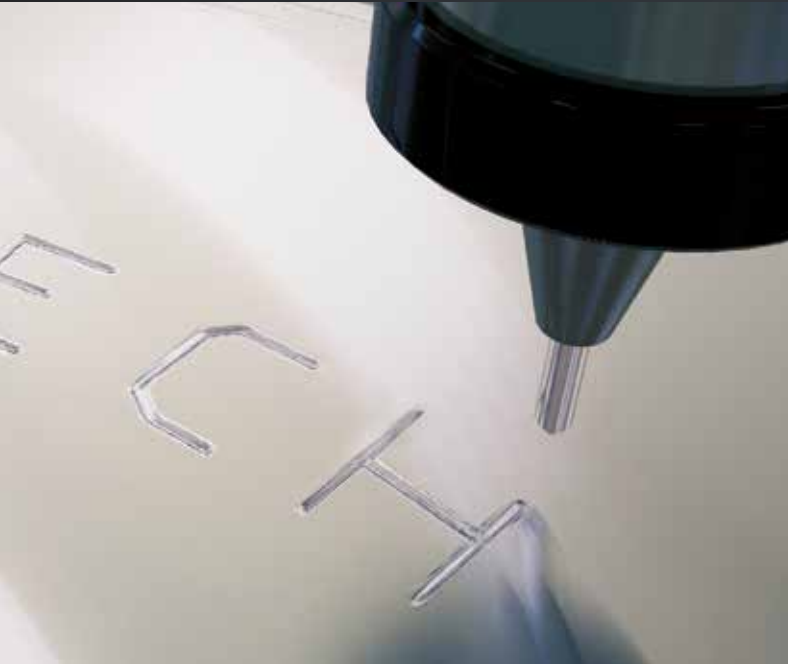


Marking, 3D Printing and Metrology Dept.

Over time we have developed the marking area, and in particular the micro-percussion one, with dedicated human resources within our company, an internal laboratory for repairs and a direct import channel for distribution throughout Italy. In recent years, laser marking has been added to this technology, thanks to which we are now able to address any type of problem relating to the marking and identification of parts produced by our customers.

In addition to marking, we are able to propose solutions, analyzing the needs and selecting the most suitable supplier and products both for 3D printing and metrology.

We also organize theoretical and practical training courses on both metrology and tool management, also taking care of the design and turnkey set-up of tool rooms.



TECHNOmark GRAPHIX.series[®] Flex[®]

HT eromobil[®] AFFRI Mitutoyo

METROLOGIA

elbo controlli NIKKEN

HEXAGON

ESPRIT
The Right Choice

LEONARDO 3D
METROLOGY

BOLOGNA 3D

OT
Technology

3ntr

3D SYSTEMS

Machine Tools Dept.

For over 30 years we have been dealing with import, consultancy, sales and technical assistance on traditional and CNC machine tools. Since 1994 Lughese Utensileria e Macchine has moved to the new headquarters - with a total surface area of over 4000 square meters, divided between offices, machine tool warehouse and exhibition area -, equipped with the most modern equipment for storage and movement of machine tools, as well as with two vertical warehouses for the management of spare parts.



SERVICES

We have been present in mechanical workshops for over 30 years and our mission is to know our customers' needs very well in order to always be able to search for new products and services that increase their competitiveness.

Our machine tool department was born with this purpose, which relies on a consolidated structure and on the reliability that has always distinguished our services:

- Pre- and post-sales telephone consultancy
- Technical, mechanical and electrical assistance
- Installation and commissioning
- Technical demos on special products and technologies
- Programming courses on numerical controls
- Financial management and consultancy.

Furthermore, on our website you can look at our machine park and at the technical data sheets, access the websites of our suppliers and, thanks to the technical assistance area, directly request the intervention of one of our technicians at your premises.

OUR FIGURES

- Over 100 new machine tools installed every year
- More than 1000 spare parts items in stock
- Qualified technical consultancy
- Innovative financial services based on customers' needs
- Programming courses on all the main CNCs: Fanuc, Heidenhain, Fagor, Siemens, Mitsubishi and Visel
- 4 brands exclusively for the whole of Italy, with over 80 new machines visible in the showroom.



HOW TO ORDER

Telephone

+39 0545 31905 (Lugheze)

+39 051 722436 (Utemac)

Monday-Friday:

8.30-12.30 / 14.00-18.00

E-mail

info@lughese.com

info@utemac.com

Internet - Shop@Tools

www.lughese.com

From PC: B-Rex

From tablet: V-Catalogo



HOW TO ORDER

V-Catalogo for tablet

Our Shop@Tool is enriched with the V-Catalogo tablet application.

V-Catalogo allows you to browse our catalogues on a tablet and directly order all the products, without wasting time.



B-Rex for PC

- Checks availability and stock
- Delivery time optimisation
- Order tracking
- Open quotes and order history
- Association between our and your code.



www.lughese.com



www.utemac.com

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